

**AERO RUBBER COMPANY, INC.**  
**TERMS AND CONDITIONS OF SALE**

1. **EFFECT OF THESE TERMS AND CONDITIONS OF SALE.** The following terms and conditions shall apply to all quotations, order acknowledgements and other documents, dealings and transactions relating to the sale of goods manufactured, distributed or otherwise furnished by Aero. Buyer's ordering, acceptance or use of any goods of Aero shall constitute acceptance of these terms and conditions. Aero shall not be deemed to have waived any of these terms and conditions, even if Aero fails to object to any contrary or inconsistent provisions appearing on, attached to, or incorporated by reference in any purchase order or other document issued by Buyer. Aero's acceptance of any such purchase order or other document of Buyer shall be conditioned upon the understanding that these terms and conditions shall control, notwithstanding any such contrary or inconsistent term or condition of Buyer unless otherwise agreed to in writing.
2. **QUOTED TERMS.** All quoted terms are subject to correction for clerical error, and may be modified or withdrawn by Aero, with or without notice, at any time. Quoted prices are for continuous runs in the quantities specified, and assume that all tooling to be provided by Buyer shall be suitable for Aero's operations. Aero's delivery of up to 10% over or under quantities quoted shall constitute fulfillment of the order unless otherwise agreed to in writing.
3. **BUYER'S MOLDS AND INSERTS.** Buyer shall furnish any required inserts, F.O.B. Aero's facility, in quantities exceeding order requirements by not less than 10%. To the full extent permitted by law, Buyer hereby releases Aero from any liability for any loss or damage to molds, inserts or other materials furnished by Buyer.
4. **PRICES.** Unless otherwise agreed upon in writing by Aero, all prices, payments and references thereto shall be in U.S. dollars. Unit prices do not include sales taxes, use or excise taxes, import or export duties, value added taxes, special licenses or permits, insurance, product orientation expenses, or similar charges.
5. **PAYMENT.** All orders are subject to the approval of Aero's Credit Department. If Aero deems Buyer's financial condition or payment practices to be unsatisfactory, cash payment or other security may be required. If Buyer fails to meet such requirements, Aero may discontinue the production and delivery of goods to Buyer and treat such failure at any time thereafter as reasonable grounds for the lawful termination of any pending order. Aero shall have the right to issue invoices to Buyer upon readiness of goods for shipment. Unless otherwise agreed upon in writing by Aero, invoices shall be due and payable NET 30 DAYS following date of invoice without regard to delays of transportation or inspection. Interest shall accrue on any overdue payment at the rate of 1.5% per month, or at the maximum lawful rate of interest, whichever is less.
6. **TITLE AND RISK OF LOSS.** Title to goods and risk of loss shall pass to Buyer upon notice to Buyer of readiness of the goods for shipment. Freight and shipping obligations shall have no bearing on transfer of title or risk of loss. Claims for damages or shortages attributable to Aero must be filed with Aero within 10 days following receipt of goods or notice of loss, whichever occurs first, and must be accompanied by Aero's packing slip and a detailed description of the claim.
7. **SECURITY INTEREST.** Buyer hereby grants Aero, and Aero shall retain, a security interest in all goods shipped or delivered to Buyer until payment of the total purchase price is received. At the request of Aero, Buyer shall execute and deliver to Aero any instruments which Aero may deem necessary to protect Aero's security interest in the goods. Aero shall have the right to file UCC financing statements and to take other appropriate actions to perfect its security interest in the goods.
8. **LIMITED WARRANTY.** Except as otherwise specifically set forth herein, Aero warrants only that the goods furnished by Aero shall conform to specifications regarding material and size set forth on Aero's quotation and order acknowledgement. This limited warranty shall be in effect during a period of 90 days following the date of shipment of the goods. To obtain consideration under this limited warranty, Buyer must first send written notice to Aero, stating in what respects the goods are believed by Buyer to be nonconforming. Failure to give written notice within the warranty period shall be a waiver of this limited warranty and no assistance or other action thereafter taken by Aero shall be deemed to extend or revive the warranty period. Any goods believed by Buyer to be nonconforming shall be returned by Buyer to Aero's facility, transportation prepaid, for examination by Aero. No goods shall be returned to Aero unless Buyer first obtains a return authorization (RCC#) from Aero. If, in Aero's reasonable judgment, the goods returned by Buyer are nonconforming and covered under this limited warranty, Aero shall have the option of (i) repairing or replacing such goods or (ii) canceling the order or portion thereof applicable to the nonconforming goods and issuing a credit to Buyer for the specified purchase price thereof, provided, in each case, that the nonconforming goods are returned to Aero's facility. This limited warranty shall not apply to products which, in Aero's reasonable judgment, have been the subject of negligence, misuse, abuse, accident, misapplication, tampering or alteration; nor shall it apply to products damaged by acts of God, war, terrorism or civil insurrection, improper installation, operation, maintenance or storage, or other than normal application, use or service, including, without limitation, failures caused by foreign materials, corrosion, erosion, or wear and tear. This limited warranty shall not cover, and Aero shall not under any circumstances be liable for, damages for injuries to persons or property; claims of third parties; loss of product; loss of revenues or profits; loss of use; expenses of labor, travel or other items relating to the removal or replacement of nonconforming goods; damages resulting from the removal of nonconforming goods or the installation of repaired or replacement goods; expenses relating to the transportation of goods to and from Aero's facility; any consequential, incidental, contingent or special damages, whether arising in contract, in tort or under statute; or any other damages or expenses not agreed upon in writing by Aero, even if Aero has been advised of the potential for any such damages or expenses. In no event shall Aero's total liability exceed the specified purchase price of the subject goods. **THIS LIMITED WARRANTY IS IN LIEU OF ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, ALL WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE OR USE.** No person is authorized to give any other warranty or to assume any other liability on Aero's behalf.
9. **FORCE MAJEURE.** In no event shall Aero be liable for any non-performance, delay in performance, or any other variation from Aero's performance obligations, nor for any loss or damage to any goods supplied to Buyer, when occasioned directly or indirectly by any cause beyond the reasonable control of Aero or its suppliers, vendors, subcontractors, or other representatives or agents, including, but not limited to, communication line failures; power failures; natural disasters or acts of God; acts of terrorists, criminals or a public enemy; war; riot; official or unofficial acts; contracts, regulations or restrictions of any foreign or domestic governmental agency; acts of Buyer or its employees, contractors, customers or agents; strikes or labor difficulties; or failures, shortages or delays in Aero's usual sources of labor or materials. Aero shall automatically be entitled to a reasonable extension of all periods of performance when delayed by any such cause.
10. **MODIFICATION, SUSPENSION OR CANCELLATION OF ORDERS.** Requests by Buyer for any modification, suspension or cancellation of all or any part of any order, including, but not limited to, any change in specifications, quantities or delivery obligations, shall be subject to Aero's written acceptance, and may result in adjustments to prices and delivery schedules or cancellation penalties which Aero, in its reasonable judgment, deems appropriate. Unless otherwise agreed upon in writing by Aero, Aero shall have the right to invoice Buyer for all goods covered by a blanket order not shipped within the agreed upon time period based on Aero's quotation or order acknowledgement.
11. **INDEPENDENT CONTRACTOR.** At all times, Aero shall be deemed an independent contractor of Buyer, and not Buyer's partner, employee or agent.
12. **REGULATORY COMPLIANCE.** Buyer shall comply with all applicable laws, regulations and rules governing goods furnished by Aero, including, but not limited to, safety and health standards, environmental regulations, technical standards, and export controls.
13. **LEGAL PROCEEDINGS.** Buyer hereby irrevocably agrees that all legal proceedings arising from or relating to any goods furnished by Aero to Buyer shall be litigated only in courts within Cook County, Illinois. Buyer hereby consents and submits to the jurisdiction of any state or federal court located within Cook County, Illinois, and waives any right Buyer may have to transfer or change the venue of any such legal proceeding. Buyer hereby also irrevocably waives any right to trial by jury in any such legal proceeding. The prevailing party shall be entitled to the reimbursement by the other party of all court costs and reasonable attorneys' fees incurred by the prevailing party in any such litigation.
14. **INTERPRETATION.** These terms and conditions shall be interpreted and enforced in accordance with the laws of the State of Illinois, including the Illinois Uniform Commercial Code, without giving effect to principles of conflict of laws. Whenever any conflict exists between these terms and conditions and any provision of such Uniform Commercial Code, these terms and conditions shall govern. The section headings contained herein have been inserted for convenience only, and shall not be considered in interpreting any term or condition hereof. If any term or condition contained herein is found by a court of competent jurisdiction to be invalid or unenforceable, it shall be deemed stricken herefrom without affecting the remaining terms or conditions hereof.
15. **NOTICES.** All notices and other communications required hereunder shall be in writing and delivered by telex, facsimile, telegram, or certified or registered mail, postage prepaid, return receipt requested. Any such notice shall be deemed to have been given on the date it is received during regular office hours at the address listed on the applicable order or at such other address as the affected party may have previously designated for notices.